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RE: **Dealer Announcement—For Immediate Release**

## **CANNON addresses the issue of shipping hazardous liquids in glass thermometers overseas**

Due to growing international restrictions associated with shipping liquid in glass (i.e., mercury) thermometers, CANNON is making certain changes in our practice of providing liquid in glass thermometers for export.

Effective immediately, if a customer insists on a single shipment containing both Cannon equipment and a thermometer, they will be required to purchase the Dostmann Digital Thermometer in place of the traditional mercury liquid in glass thermometer. However, if the customer prefers the (admittedly less expensive) liquid in glass thermometer, we can provide this item if shipped separately from the equipment. Most likely this separate shipment containing the liquid in glass thermometer would be via FedEx, UPS or other courier; however, a separate airfreight shipment could be used if requested.

From this point forward, as an alternative to the glass thermometer, CANNON Instrument Company will offer the Dostmann Digital Thermometer. This microprocessor-controlled precision thermometer is ideal for measuring temperature in a variety of applications when high accuracy is important. The Dostmann Digital Thermometer offers temperature data documentation via RS-232 to the PC. It is available in both single and dual probed configurations ideal for auto-viscometer applications requiring two temperatures (such as the popular side-by-side application for KinVis when determining Viscosity Index). The Dostmann Digital Thermometer replaces the Digi-Sense Thermometer, which has been discontinued by Cannon Instrument Company.

Please note, this practice of providing hazardous items under separate cover will also apply to hazardous oils and flash point reference materials. Nochromix has been discontinued by Cannon for export; these inquiries will be sent to the Nochromix manufacturer.